



LBN
BRAND
MANAGEMENT
INC.

B Corp Certified Natural Products Sales + Marketing

Sales Representative/ Merchandiser – Montreal, Quebec
LBN Brand Management

LBN is Canada's only B Corp Certified natural products broker, nurturing the original values, vision and ideals that gave rise to the natural products movement. Progressive brands are having a deep and meaningful impact on the economy, the environment, and in peoples' lives every day. Our goal is to be Champions and Builders of the solution that is changing the world.

THE OPPORTUNITY

We are looking for an experienced **Sales Representative/ Merchandiser** for the greater Montreal area. This person must be organized, passionate, professional, have a positive attitude, be a good communicator and enjoy working in retail. The candidate will need to provide quality service and work closely with clients to develop and implement growth strategies. They will also have field responsibilities such as product rotation, in-store promotional materials and price audits.

This is a full time, permanent, home office-based position.

Job description

- Selling, managing and merchandising in store
- Ensure planograms are executed in department stores
- Maintain a good relationship with customers
- Be able to follow up on the sales targets set
- Ensure adequate inventory in store and good rotation
- Provide a report of activities on request
- Communicate relevant information to partners and brand managers

Education and Experience Required

- High school or graduate degree and/or relevant sales experience
- Preferably a minimum of one year of retail and/or customer service experience
- Good communicator
- Good level of self-motivation and time management
- Knowledge and mastery of Word, Excel and Outlook software
- Have a valid and unrestricted driver's license
- Good level of French and English (written and oral)
- Be able to lift objects up to 40 lbs
- Be able to move frequently

Requirements

- Essential - Good level of French and English (written and oral)
- Essential - Have a valid and unrestricted driver's license
- Important - minimum of one year of retail and/or customer service

Knowledge and abilities

- Essential - working knowledge of Word, Excel and Outlook
- Essential - Good level of French and English (written and oral)

Relocation/Travel requirements : Être en mesure de se déplacer fréquemment.

In addition to an excellent company culture working with a passionate team of industry professionals that truly walk the talk – and a flexible schedule – LBN offers phone and internet as well as excellent extended health benefits and a Health + Wellness Spending Account.

SUBMISSION

Please send resume with cover letter to HR@LBNbrands.com. We thank everyone for their interest but only those being considered will be contacted. Please visit our website at LBNbrands.com to learn more about us!

